

**Jean Renard Ward: Rate Sheet for intellectual property litigation matters**  
(effective August 2008)

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Standard Rates for matters concerning intellectual property are as follows.  
Exceptions may be negotiated on a case-by-case basis.

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|---|--------------------|
| All work performed on-site, or performed on an urgent basis, including meetings, briefings and conferences:   | \$250.00/hour      |
| Work performed in-office, and not performed on an urgent basis:   | \$175.00/hour      |
| Travel time outside eastern Massachusetts and adjacent parts of New Hampshire and Rhode Island:   | by prior agreement |
| Initial retainer / payment prior to starting work (non-refundable):<br>Retainer to be applied to final bill.<br>Retainer required in advance for any designation or disclosure including private designation internally or to any third party, as expert, witness, or consultant etc. in any matter.<br>Retainer may be modified only by prior written agreement.   | \$2000.00          |
| Client pays for all reasonable, necessary, or incidental expenses.<br>Major expenses (estimate in excess of \$1000 in the aggregate) to be paid in advance, if not paid directly by client.<br>Client agrees to accept invoices when submitted, and to pay in full within 30 calendar days of receipt, absent prior arrangement.<br>Client agrees to pay all outstanding invoices in full prior to any work involving appearance before third parties or testimony. Estimated time for deposition, trial, or any testimony to be paid in advance when scheduled, with 50% non-refundable in the event of cancellation or reschedule.<br>Modifications to the above rates only by prior written agreement. |                    |