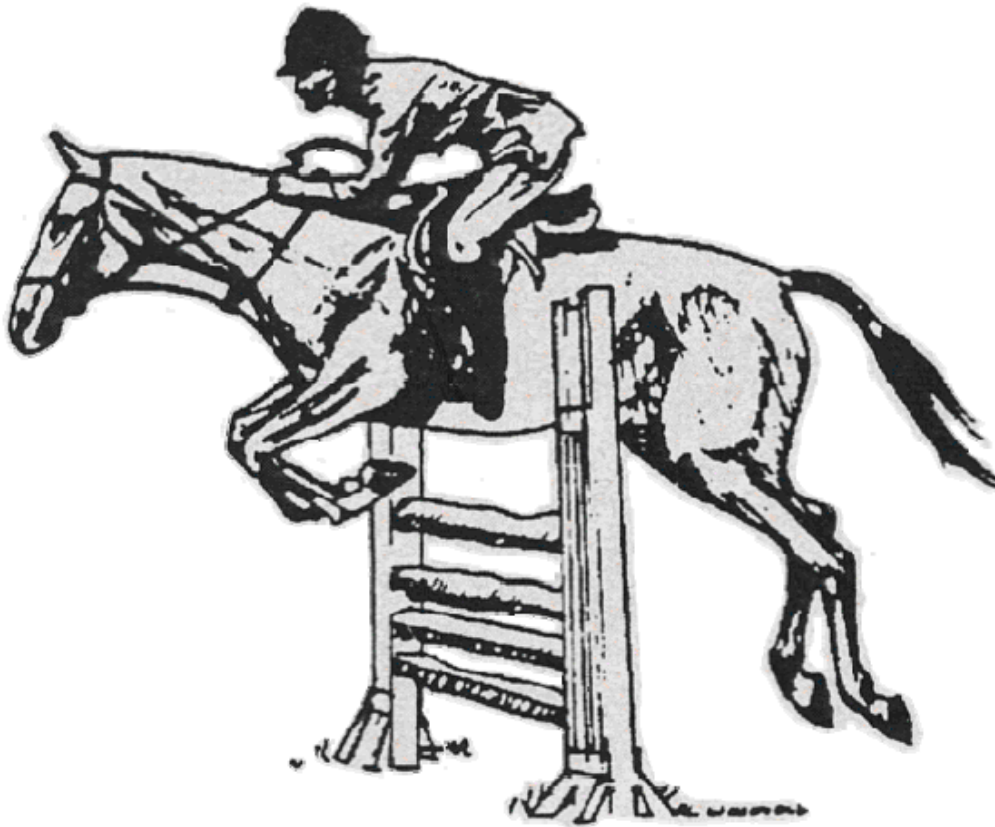
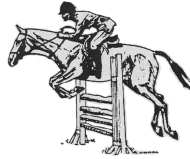


Loftmar Stables



**17620 Central Ave.
Bowie, MD 20716
(301) 249-7893**



Welcome to Loftmar Stables!

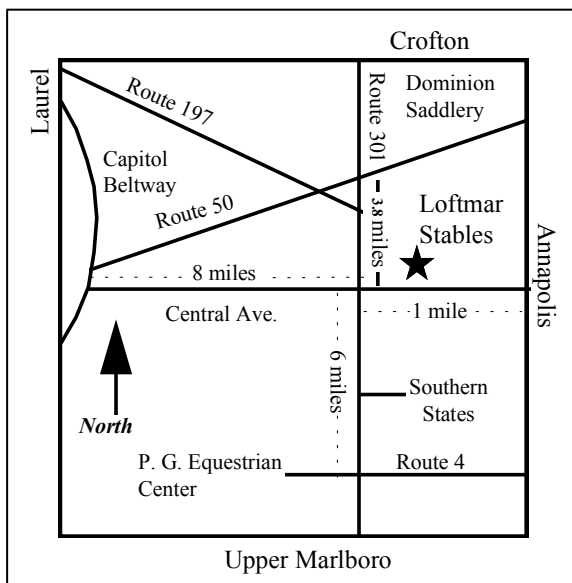
Loftmar Stables established 1984, offers you and your family quality instruction at all levels of riding. Our professional staff caters to both the young child rider and the adult from beginner to advanced. Special attention is given to those who are afraid of getting on a horse for the first time; or who have had bad riding experiences, in the past. All our horses and ponies are extremely well cared for and trained, of high quality, not overworked and NEVER rented to the general public. *Be assured that your riding time at Loftmar will be a positive learning experience.*

We are proud that our facility is clean, safe, and well organized. Our clients enjoy a family atmosphere. I, or a member of my staff, are always available to answer questions or discuss your concerns. We encourage your input and ideas.

Our riders learn in 1/2-hour private lessons until they safely and comfortably control a horse at the walk and trot, at which time they advance into our small groups of four to five riders. We teach our students all phases of caring for the horse and it's equipment. Our students are instructed in both large in-door and out-door lighted arenas and on our wooded trails. We offer an extensive instructional program, which includes hunt seat equitation, jumping and dressage.

Loftmar Stables offers many exciting programs and opportunities for clients. In addition to our comprehensive and high quality lesson program, we offer: CHA certificate/badge programs; junior and adult equitation teams which compete in Virginia and Maryland; summer camps; off premises local/rated horse shows; full care board for students' horses/ponies; pony rides for company parties; birthday pony rides; We host CHA instructor certification clinics. Loftmar offers endless opportunities for the non-experienced through the serious rider. For enthusiastic and dedicated students, there are opportunities to work off board, extra lessons, shows and full or partial leasing of a horse.

We look forward to working closely with you to expand your knowledge and enjoyment of horses!



Jan Martin
CHA Master Instructor
Owner/Operator
Loftmar Stables, Inc.
17620 Central Ave.
Bowie, MD 20716
301-249-7893
Web site-www.erols.com/loftmar
E-mail - Loftmar@erols.com



Why Ride at Loftmar?

Simply put, Loftmar strives to be the best! Our program is tailored to meet your individual needs.

Listen to what our clients have to say:

“An excellent reputation for a high quality lesson program.” *Parent*

“Learning is fun for Abbe, is professionally run, but not overly commercialized. Instructors are of quality and have patience to work with children.” *Parent of 5yr. old*

“Friendly people, who make you feel at home.” *Working Student*

“Quality of teachers, horses, teamwork, and really nice people.” *Mother & Son Students*

“Compared to 10 other stables in the area, Loftmar is cleaner and better managed, with consistent caring instruction, a positive environment for animals and kids.” *Parent*

“Its beauty, peacefulness, quality of horses, plus the excellent instruction and opportunities for showing.” *Mother & Daughter Students*

“I love the horses. The whole program is MUCH more organized than my recent riding stable, and I like the way the instructors teach.” *Teenage Student*

“Cleanliness, safety standards, quality of instructors, family atmosphere.” *Mother & Daughter Working Students*

It's nice to know that our clients agree that these are our keys to success:

- **QUALITY INSTRUCTORS:** Loftmar's instructors are carefully chosen with a minimal turnover. Each is highly skilled and certified. They truly care about their students and are wonderful role models and friends.
- **WELL TRAINED SCHOOL HORSES:** We have the best school horses and ponies in this area. Our horses are a major reason why students consistently place above others in shows. They also contribute to our safe environment.
- **ORGANIZED/CLEAN FACILITY:** Our airy block barn with spacious stalls, provide the best environment for the horses and ponies. We also have heated tackrooms, indoor and outdoor washracks, a lighted outdoor dressage & jumping ring, and a 80'X160' indoor arena. Our organized program, and the pride we take in our facilities, will be obvious on your first visit.
- **CARING FAMILY ATMOSPHERE:** We take as much pride in our student's accomplishments, as we do in our facilities and ourselves. Riding at Loftmar is not only a sport but a social activity where both instructors and students encourage and support one another.
- **SAFETY/CHA PROGRAM:** While riding is fun, safety is paramount. The importance of having knowledgeable people capable of preventing accidents is essential. CHA, the Association for Horsemanship, Safety, and Education, places appropriate emphasis on safety and development of proper riding skills. The CHA program supports the skills taught in our lesson program.
- **CONSISTENCY:** With very few exceptions, our students ride with the same instructor weekly. Our instructors are highly qualified, so when you work with another instructor, you will benefit from their individual teaching style. Loftmar's teaching manual helps instructors teach with consistency.



Meet Our Instructors

Janet Loftus Martin has been the owner and operator of Loftmar Stables since it was built in 1984. Jan grew up in Bowie and has ridden, owned and trained horses since she was 10 years old. Jan has competed for others on their horses & ponies, both locally & at rated shows. As an adult she showed Loftmar's Tuxedo at both local and rated Dressage and Hunter shows. She graduated from Southern Seminary where she majored in Animal Science and Equine Studies/Equitation. In 1993, Jan received her CHA Master Instructor certification for riding and teaching through the advanced level in both English and Western styles of riding. Jan is involved in many horse related programs and organizations helping to promote horse safety, sportsmanship, education and enjoyment. Jan served as president of the Maryland Saddle Association and as VP of the National Capital Equestrian League and also managed Maryland Horse Show Association (MHSA) rated show series. Jan's husband, Raul, works keeping everything around the farm in top order. You may have seen him at the shows in the Western division. You also may have seen Jan and Raul's girls, Christina, Kasey, and Jenifer competing and winning on their ponies and horses over the years.

Jenifer Martin grew up at Loftmar Stables. She has an extensive background showing in the hunters, and equitation divisions. While attending Centenary College in Hackettstown, NJ as an Equine Studies major she competed and qualified for the IHSA Finals as well as competing at many local to top A rated shows over the years. Jen is a CHA certified instructor. Her wealth of knowledge, background and sweet personality makes her a wonderful person to learn from. In addition to her normal teaching, camp and coaching at local and rated shows both here in Maryland and New Jersey, Jen has coached our championship NCEL Adult team & our Spalding High School team which she started more than 10 years ago.

Kristy Alvarez has owned horses and has been riding and showing locally since she was young. She is a CHA certified riding instructor and teaches Loftmar's camps, lesson program as well as coached our adult team and competing on it for many years. She was also a fourth grade school teacher and now mother. Her background, warm personality, and attention to details make her a wonderful instructor. Kristy also founded Desire Ministries where broken horses & people find hope & healing together through love.

Amanda Takacs rode growing up in New Jersey. She attended Virginia Intermont College where she received a Bachelor's Degree in Equine Science as well as a minor in Business Administration in 2007. She was on the IHSA intercollegiate riding team all four years in college. Amanda is also a certified instructor through ARIA. Amanda taught in NJ & PA and before she came to Loftmar she was the barn manager at Goucher College in Baltimore MD as well as taught and coached students there. She has coached Loftmar's Adult and Short Stirrup teams to many wins. Her students truly enjoy her because of her upbeat, positive teaching style.



Lesson Information

Riding Attire: Most important is your riding helmet. We do have some available but you should purchase your own. SEI/ASTM approved helmets are required. **After riding for two months, we require students to have their own riding helmet. After two months, if a student does not have their own helmet, there will be a \$5 per use rental fee for Loftmar helmets.** Hard sole shoes with a small heel (to help stop foot from sliding through stirrup) or riding boots should be worn. Cowboy boots are not recommended due to the angle of the arch and boot heel. While riding breeches are comfortable, stretch pants will suffice. Rider should be neat in appearance; shirt neatly tucked in, hair properly up.

Purchasing Riding Attire: Dover Saddlery, Crofton, MD 410-451-2174 should be able to meet your needs. Used Apparel & equipment can be bought at Get Used To It, Churchton, MD 410-353-8782. Paddock boot or “Granny” boot styles are very popular and can often be found inexpensively at local discount retailers.

Lesson Preparation: Proper grooming of the horse is essential to the horse’s health, happiness, comfort and will encourage communication between horse and rider. Check Horse Information Sheet d for special requirements for your assigned horse. Be organized—have helmet, grooming equipment and tack ready before getting your horse. Tacking in a stall, bridle 1st, saddle 2nd, in crossties, saddle 1st, bridle 2nd. When tacking, tighten your girth gently, re-tighten before you mount, and then tighten a final time after walking your horse. Students must also put horse & equipment away after lesson. We encourage teamwork. If your horse is being used in the lesson before yours, then help someone else in your lesson get ready. We strongly discourage parents from helping the children because they rely on their parent’s assistance too much & do not learn as quickly.

Lesson Structure: You need to be ready for your lesson on time. Using Loftmar’s clock, lessons start on the half-hour or hour with five minutes allowed at the end of each lesson for the instructor to check on students preparing for the following lesson or to schedule make-ups. Lessons are offered:

Oct. - March Mon-Fri. 4 pm - 9 pm Sat & Sun 9 am - 6 pm

April - Sept. Mon. - Fri. 4 pm - 10 pm & Sat. 8:30 am – 2 pm

Half-Hour: If you are a beginner student taking 1/2 hr. private lessons, grooming and tacking are included in your lesson time until you are able to join a group.

Group: Students must be present 10 minutes before their group lesson starts to groom and tack assigned horse. You should be in the ring, with your stirrups adjusted, girth snug, and ready to mount within ten minutes of the scheduled lesson start time. If you are late, it is not fair to the others in your group.

CHA Instruction: There will be no riding during the second full week in Feb., Apr., Jun., Aug., Oct., and Dec. Lessons will be devoted to the CHA curriculum. This will allow our horses to have a well-earned break and permit you to review the CHA material and work towards certificates and badges.



Horse Shows

All students, from leadline to advanced, child and adult riders, may participate in our show program. *This opportunity is completely optional and no pressure is placed on you to join this program.* If you choose not to show, we would love to see you come to the shows to learn and cheer on your fellow riders. Horse shows are a lot of fun, a great learning experience, a goal to work toward, and a lot of hard work. Space may be limited. Please remember, that once you have signed up you are committed for the transportation and schooling fees. *Please ask for a show prep package, which discusses riding attire, show fees and costs, responsibilities, horse care, show etiquette, and trailering requirements.*

Loftmar Stables Equitation Teams: We have five teams that have competed. The NCEL; the A team, which competes against the top riders in the Maryland-Virginia area, and the B team who are fine-tuning their skills to move up and compete against these top riders & the Short Stirrup team just starting. Our adult team consists of novice and intermediate riders who enjoy the social activities and competitions that the NCEL offers. We also coach Archbishop Spalding High School's team, which participates in the Inter-School Series. All teams compete October-April. Competitions are scheduled through the National Capital Equitation League (NCEL) and are held at various riding schools in Maryland and Virginia. We are very proud of our teams and the progress they have made. Loftmar won many NCEL & ISHS championships including the high point riders. Spalding High School team consistently wins champion or reserve every year in the Inter-School Series out of 30+ other schools.

Maryland Horse Shows Associations, Inc.: (MHSA) offers shows rated "A", "B" and "C". The shows are held at many different approved facilities throughout Maryland, Virginia and Pennsylvania. Some shows offer both rated and non-rated classes. Rated classes are for the more serious riders interested in hunter, jumper, and medal classes. MHSA offers riders the chance to compete at higher levels and travel to well known riding facilities. Year-end awards and trophies at the annual banquet recognize top riders and horses.

Maryland Saddle Association (MSA) & Southern Maryland Horse Shows Association (SMHA): These shows are held at the Prince George's Equestrian Center in Upper Marlboro. Classes are held in English and Western styles of riding. We are proud that our riders and mounts consistently win division and year-end championships. Year-end Banquets with ribbons & trophies are held.

Loftmar's In-House Show: We hold an annual show for our students & parents at the end of the summer. This is a low-key event and provides an opportunity for you to spend time with other members of Loftmar Stables. Every student has the chance to compete in several classes. Ribbons are awarded in each class. Top riders are recognized with neck ribbon at a ceremony at the end of the show.



Policies & Fees

Fees: Half-Hour Private Lesson-\$45.00 (These lessons are reserved for students who need this format, and then are scheduled for others depending on availability.)

One Hour Group Lesson - \$40.00 One Hour Private Lesson - \$90.00

Half -Hour Semi-Private Lesson - \$ 44.00

Payments for the next month's lessons are due before the 20th of the prior month. If received after the 20th, a \$5.00 per week late fee is assessed. If you can't attend the lesson the week payment is due, then drop off, or mail a check by the due date. Checks are made payable to Loftmar Stables, Inc.

Evaluation: All new students must complete a ½ hour private evaluation at a cost of \$45. At this time, you will have the opportunity to meet a member of our instructional staff who will personally show you the facility, our horses, answer your questions and advise you of available lessons appropriate for your skill level.

Registration: A one time \$30 registration fee per family is required along with full payment for your first month of lessons. If, at any time, you withdraw from the lesson program, provide written notice by the 10th of the month and \$20 will either be refunded to you or it may be applied to the last lesson. If you withdraw from program for more than 2 months, the registration fee will again be required.

CHA: The Association for Horsemanship Safety and Education, an international non-profit organization, promotes safety, education, and better standards in horsemanship programs. Four levels in CHA curriculum encompass everything from learning how to lead, groom, progressing to more advanced skills including horse behavior, lameness, conformation, stable mgmt. and advanced jumping. *A one time \$50 material fee is required of all students. When you sign up for your first month's lessons you will be given 208-page manual.* Students are recognized as they master each level through awards, which include certificates and badges.

Lesson Cancellations: If 24 hr. notice for group, or 48 hr. notice for private is given, the lesson may be made up by riding in another scheduled lesson time. As long as you are a participating student with Loftmar Stables, you will have 3 months to do make up or lesson is forfeited. During the last part of your scheduled lesson time, while horses are being cooled down and put away, is the best time for discussions with instructors and scheduling of make-up lessons. Group make-ups may not be used toward 1/2 hr. private lessons. You also may not apply make-ups to your regularly scheduled lessons. 1/2 hr. semi-private lessons must be made up in a group lesson. *Lessons are rarely canceled and you will be contacted if they are cancelled.*

Non-Experienced Riders: We start all beginning riders in 1/2 hour a private lesson, which permits faster progression and enhances the rider's self-confidence. This allows each student to start with a solid foundation of safety and control in tacking and handling their horse as well as in walk and trot. We do not feel it is safe to put 5 people in the ring who do not have control of their mounts.



Additional Services

Boarding: We care for your horse as if it were our own. We do the little extras. *Included in the board fees (\$500/month):* Making appointments and holding your horse for the vet, blacksmith & equine dentist; paying your bill and allowing you to reimburse us in your board bill; blanketing below 32°; placing your supplements in daily feeds; and worming based on vet recommendations. Equimin (a free choice salt and mineral supplement) is provided in each stall. Loftmar uses quality timothy mix hay, premium grains, and kiln dried pine shavings. Each roomy box stall has floor mats, skylights, and it's own window. Horses are turned out in grass or dirt fields surrounded by board or high tensile fencing. Loftmar's 27 acres are wooded to optimize the environment. The barn and pastures can be viewed from our home. The barn staff is expertly trained and stalls are cleaned daily. During winter months, horses are turned out to heated water troughs. Also available for your use: heated tack room with private lockers; big lighted indoor sand arena; and, large, fenced, outdoor sand dressage arena with jumps along the outside.

Matching Horse and Rider: Loftmar offers a very competitive leasing program for our students. Both full and half leases are available. If you are interested in leasing a horse, please see Jan for options and availability. If are ready to purchase your own mount, our qualified staff can assist you in looking for and screening horses to determine compatibility. Fees will vary depending on the extent of assistance required.

Clinics: Throughout the year, we may offer mounted and non-mounted clinics to assist our riders in developing and improving their skills. Subject matter varies depending on interest, but has included Sports Psychology, Show Preparation, Showmanship, A Judge's Perspective of Horse and Rider, Equitation and Hunter clinics, and Vet Care. We encourage student's input on the types of clinics they would like to participate in or observe.

Bulletin Boards: To keep abreast of all the new happenings at Loftmar, you should regularly check the bulletin boards, which display important information. The first board posts general information about lesson schedules, summer camp, CHA certification, and necessary school horse information. The second board keeps you up to date on fun activities including parties, special events, and notes from former students and Loftmar friends. The third board keeps you informed on upcoming show series, equitation team news, and scheduled clinics.

Loftmar Stables Apparel: T-Shirt-\$11 Water Bottle-\$8. Other products with the Loftmar Logo, such as sweatshirts, shorts, tote bags, hats, jackets, can be ordered.

Girl Scout Badges: The time you spend at Loftmar can help you earn your Horse Lovers or Horseback Rider badges. We have a unique program established for Girl Scout Troops. At the completion of this short program, the participants will earn their Horse Lovers badge. More advanced riders may earn their Horseback Rider badge. Prices vary based on the number of participants.



Summer Camp

Our summer camps are a wonderful opportunity for children to make special friends, have fun, learn about horses, and further develop horsemanship and riding skills. While our program does incorporate riding, it also includes many different and enjoyable activities for your child. This fun mix ensures your child will have life-long memories of their summer camp experience. This safe and enjoyable opportunity allows children ages 4 to 17 to enjoy hands on equine instruction. Campers are grouped according to both age and riding skills. Your child will spend the week on our 27 rolling acres and be given the chance to participate in many activities. A typical day at our camp includes:

- 8:30-8:45 Orientation for parents and students (Monday only)
- 8:30-9:30 Feed and groom your horse
- 9:30-10:45 Tack-Up Horse; Riding Lesson
- 10:45-11:00 Popsicle Break
- 11:00-11:30 Hands On Lectures: Stable Mgmt, Nutrition, Lameness, etc.
- 11:30-12:00 Tack Cleaning
- 12:00-12:30 LUNCH - Bring bag lunch (Wed. - McDonalds)
- 12:30-3:00 Mon.-Horse Crafts & Games & Picture with favorite horse or pony, Tues.-Scavenger Hunt, Wed.-Instructional Fun horse movies, Thurs.-show preparation & practice braiding, Fri.- Preparation for Parent Demonstration.
- 2:30-3:00 Fun rides-different every day

Children may stay and swim in our private pool at the house as our guests from 3:00-4:00 pm daily.

*Fri.-3:15 Demonstrations, Awards. *Parents are encouraged to attend.*

General Information: Students bring bag lunch, water/juice bottle, drinks (soda machine at the barn-\$.75) except Wed.-McDonald's day, bring \$4.50. Refrigerator is available in lecture room at the house. Riding attire requires long pants and boots or shoes with heels. For the rest of the day, bring shorts, tennis shoes or paddock boots (suit & towel-swim day). ASTM approved helmets available for use. For more advanced riders we offer week over night camps and off premise Horse Show. *Ask for registration form if you wish to participate in our wonderful program.*

Fees: All campers who are not Loftmar students must take a \$45 1/2 hr. private evaluation lesson, except for those who are participating in non-experience-beginner camp. Weekly camp fees are \$395(8:30-4:00). \$75 is charged for Before and After care \$40 for(7:00-8:30)or(4:00-5:30) or \$10 each time you are early/late.

Staff: We select highly trained and skilled certified instructors. During your orientation session, instructors will share with you past experiences with horses and children. Average staff ratio is 1 for 4 students, depending on age and skill level, we may have a ratio less in more advanced camps. Maximum campers per camp are 18. We want your child to have a safe and enjoyable experience here at Loftmar.



Pony Rides For Birthdays & Festivities

Our Beautiful Show Ponies are dressed for the occasion with navy and gray leads, halters, decorative saddle pads and if requested, pom poms in the mane and tail. Braiding of manes and tails are available at \$25 per pony. They will be led around by our walkers in our navy and gray ring. Personnel wear Loftmar T-shirts and blue jeans. Great pride is taken in presenting an organized, quality service.

Company Events: We will transport our ponies to your facility of choice. A typical party of 3 ponies will have present: a supervisor, adult leader and a walker for each pony. If it rains, we will continue to offer pony rides, provided there is no heavy rain or lightning. If these conditions occur, we will put the ponies in the trailer until the weather clears or until the end of our scheduled time.

Number of Ponies	2 Hour Cost	3 Hour Cost
1	\$255.00	\$335.00
2	\$300.00	\$355.00
3	\$440.00	\$495.00
4	\$570.00	\$630.00
5	\$680.00	\$750.00
6	\$780.00	\$870.00

Pony Rides At Your Home: Our driver brings the pony to your house with a person to walk the pony for 1 hour. The cost is \$225 for one pony or \$325 for two ponies, plus \$1 per mile traveled. If it rains, you may re-schedule for a mutually agreed upon time or apply your deposit to lessons if 2 hours notice is given.

Pony Rides at Loftmar Stables: 1 hour at Loftmar Stables, 15 children or less, is \$160 for 1 pony or \$225 for two ponies. 1/2 hour is \$120 for one pony or \$195 for two ponies, maximum 8 of children. Additional time without pony rides is \$45 per hour. Customer must bring everything needed for the party and clean up afterwards. We have a shaded, fenced grassy area & picnic table for parties held at Loftmar Stables. If it rains, and the indoor arena is not available, you may re-schedule for a mutually agreed upon time or apply your deposit towards lessons, provided 2 hours notice is given.

General Information: To determine the number of ponies you need, allow 5 minutes per ride. Loftmar does not limit the number of times any child may ride. A 50% non-refundable deposit must be included with signed contract before the date will be reserved for you. Prices may increase during holidays. *Ponies are only for the children to ride - not adults!* Loftmar also offers:

	Single	50 or more	100 or more
Picture with Paper Frame	\$4.00	\$3.50	\$3.00
Color Button	\$5.00	\$4.50	\$4.00
Color Key Chain or magnet	\$5.50	\$5.00	\$4.50

Door prize/Gift Certificate may be purchased for \$30.00 for a 1/2 hr. private lesson at Loftmar Stables (valued at \$34.00).

